

Ali R. Ramadan

1. Personal Information

- **Place and Date of Birth:** Hebron, 13 July 1980
- **Marital Status** : Married
- **Driver License** : Yes
- **Nationality** : Jordanian
- **Contact Information:**
 - Address** : Al-Sheikh Quarter, Hebron, West Bank, Palestine
 - Email** : Ali_Ramadan@ppu.edu
 - Mobile** : +972 599830320
 - Phone** : +972 2 2228449
 - P.O.Box** : 198

2. Education:

Institution	M.Sc. in Computer Science, Amman Arab University for Graduated Studies
Date obtained	February, 2004 – October ,2005
Institution	Higher Diploma in Computer Science Studies, Amman Arab University for Graduated Studies
Date obtained	February, 2004 – February,2005
Institution	B.Sc. in Computer science, Al-Quds University, Abu-Dees, Jerusalem
Date obtained	Oct., 1999 - July, 2 0 0 3
Institution	The General Secondary Education Certificate Examination
Date obtained	1999 Jordan

3. Professional Experience:

From 10/2011 to until now

Name of Employer: Center of Excellence, Palestine Polytechnic University.

Type of Business: **Coordinator** for the Business Incubator.

Address of Employer: Hebron.

Description of duties: Coordinate the Develop Education and Entrepreneurship so that young and ambitious people are empowered to lead their post-conflict society into prosperity. In partnership with the Palestinian incubator (PICI), The Middle East Partnership Initiative (MEPI), SPARK ignites ambition - Holand, the Palestine Investment Fund (PIF), Hebron chamber of commerce.

From 1/2007 to until now

Name of Employer: Friends of Fawzi Kawash IT Center of Excellence (FFKITCE), Palestine Polytechnic University.

Type of Business: **System Analyst** for the development Softwares.

Address of Employer: Hebron.

Description of duties: Consultant and projects manager at the IT Center of Excellence in PPU for E-Registration System, Bank Payment System, Loans System, Admission System and Fees System.

From 2/2006 to until now

Name of Employer: Palestine Polytechnic University.

Type of Business: Lecturing.

Address of Employer: Hebron.

Description of duties: **Lecturer** for the following courses at the College of Applied Professions and the College of Administrative Science and Informatics:

Database Management System, Information security, Data Structure, System Analysis and Design, Database Security, and Intro. to Information technology.

From 2/2006 to 2/2008

Name of Employer: Al-Quds Open University.

Type of Business: Lecturing.

Address of Employer: Hebron and Yatta Center

Reason for leaving: Part Time.

Description of duties: Teaching Intro. To Computer.

4. Membership of professional Curriculum:

- Member of Palestine Network of Mentors (PNM) from 2012
- The Head Of The Department Student Club, Computer Science Department , AlQuds University , Abu-Deis Palestine, 2001- 2003

5. Publications, Projects and Research activities:

- Authored a book entitled "Information Systems Security" is taught in Palestine Polytechnic University (Hebron) and the Palestine Ahliya University (Bethlehem). 2009 ISBN: 978-9950-8502-7-9
- Hiding Message over Many Images using Multiple Key. (Master Project)
- Establishment the Database of the Web Page for *Said Khoury Information Technology Center SKITCE Al-Quds University. Abu des. www.itce.alquds.edu* (B.Sc Graduation Project)

6. Professional Training:

Expertise in	Qualification	Subject/Courses taken and Qualification Obtained
August, 2015	Entrepreneurship Awareness TOT for PPU Staff	<ul style="list-style-type: none"> • What career opportunities and choices are there? • What is an Entrepreneurial career (Profiling)? • How can I assess my enterprising tendencies? • What are the challenge and risks I will face? • Business Idea Generation
November, 2014	Build-Your-Business (BYB) – International Youth Foundation (IYF)	<ul style="list-style-type: none"> • 14 Modules
September, 2014	Business Simulation Game(TOT) Enclodesolutions.com in collaboration with Spark partners Hebron	<ul style="list-style-type: none"> • Module 1: Cash Flow • Module 2: Supply and demand • Module 3 : How to Reach Mark
June,2014	Team Building And Networking Training for MEPI Alumni – Amideast	<ul style="list-style-type: none"> • Team Management • Teamwork • Promote Yourself
April,2014	Leadership And Communication Training for MEPI Alumni – Amideast	<ul style="list-style-type: none"> • Communication Skills • Presentation Skills
January 6-February 14, 2014	Promoting Innovations & Entrepreneurship through Incubation Entrepreneurship Development Institute of India, Ahmedabad	<ul style="list-style-type: none"> • Entrepreneurship Development Process • Business Incubation : Definitions & Principles • IPR/Patenting/Trade Marks/Registrations Etc • Setting-up Business Incubator. • How to attract Incubatee Companies • Role of an Incubator Manager • Developing an Incubatee Business Plan
October, 2013	TOT Triodes Facet in collaboration with Spark partners Hebron	<ul style="list-style-type: none"> • Counseling and Coaching. • Interactive exercises in business and entrepreneurship. • Criteria for evaluating a business plan.
2013	Business Incubation Management infoDev Ramallah	<ul style="list-style-type: none"> • Module 4:Marketing and Stakeholder Management • Module 8 : Implementing a Mentoring Program • Module 10: Technology Commercialization through Incubation
2012	Training of Trainers (TOT). PIF & Birzeit University	<ul style="list-style-type: none"> • Mentoring / Coaching / Pitching to VCs/Investors • Business Model Generation
2012	Information & Communication Technology Support for Palestinian SMEs Development. Bandung Institute Of Technology Indonesia	<ul style="list-style-type: none"> • IT Services for SMEs. • eCommerce and On-line Marketing. • Social Media & Facebook for SMEs. • eLearning for SMEs. • IT Infrastructure for SMEs.
2012	Training of Trainers (TOT). Leaders.ps Organization	<ul style="list-style-type: none"> • Entrepreneurship, Life Skills & Business Plan
2011	Technology Commercialization Trough Incubation Programs. Birzeit University	<ul style="list-style-type: none"> • Marketing assistance • Help with accounting/financial management • Access to angel investors or venture capital • Links to Strategic Partners

2011	Business & Innovation Support Organization (EBN & PICTI)	<ul style="list-style-type: none"> • New Trends, Tool for business planning. • Technology evaluation and commercialization. • IRP Protection and Technology Transfer. • Fund Rising and Investment Readiness.
2009	Innovation Software Engineering Center using International Standards-ISEC Project	<ul style="list-style-type: none"> • Software Engineering Issues. • Software Requirement & Design. • Software Tools & Implementation. • Software Quality Assurance.
2007	Software Development In IT Center of Excellence-PPU	<ul style="list-style-type: none"> • Overview Of .Net Solution Architectures. • MS Project. • Intro. To Windows Administration. • Intro. To Security Issues.
2003	Oracle Certified Professional (OCP) Training In ATS Company – Ramallah	<ul style="list-style-type: none"> • Introduction to Oracle SQL &PL/SQL • Develop PL/SQL Program Units • Oracle Developer 6i: Build forms

7. Teaching and Training Preference:

- Business Plan Writing.
- Business Model Canvas.
- Presentation and Pitching Skills.
- Business Game Simulation
- System Analysis.
- Database and Info. Security.

8. Language Skills:

Arabic (Mother Tongue), English.

9. Referee:

Name	POSITION	Phone
Eng. Ayman Sultan	Vice President for Community Service, Palestine Polytechnic University	+972-599-253200
Mr. Wisam Shamroukh	The Head of the IT Center, Friends of Fawzi Kawash IT Center of Excellence, Palestine Polytechnic University	+972-599-253211
Mr. Akram Heshayesh	The Head of the Department of Information Technology, Palestine Polytechnic University	+972-599330320

Signed: _____ Date: _____